



Integrated Coach Training
FLUXIFY
705 Presence
Current as of January 2022



705 Presence Syllabus

Course Expectations and Requirements:

This syllabus describes educational expectations for completing 705 Presence as a part of the PCC Pathway. If you have questions, please contact Amy Glazer (aglazer@FLUXIFY.net/330.936.3768).

Basic Information:

- 705 Presence
- Online via the Integrated Coach Training Platform and asynchronous/on-demand learning.

Number of Coach Specific Training Hours:

4 hours

- 1 x two hour class session (online)
- Two hours asynchronous/on-demand learning, designed as pre-work
- One writing assignment (submitted for review by instructor)

FLUXIFY uses Zoom Meeting for our online training. You can access through the Zoom Meeting app or your browser. Specific links for each course are sent after enrollment through a calendar invite.

Instructor's Name:

Jonathan Reitz, MCC
jonathan@fluxify.net
330.245.4200

Karl Van Hoey, MCC
kvanhoey@fluxify.net

Contacting the CoachNet Team:

Amy Glazer, PCC
Director of Operations
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Website Description:

Coaching Presence varies from coach to coach, and this competency is one of the ways that coaches adapt to serve their clients. The way you show up for your clients can even be a multiplier for the results you help your clients achieve.

In this course, led by two Master Certified Coaches, you'll explore what it takes to develop the kind of coaching presence that sets you apart from other coaches and takes your clients to places they can only imagine.

Training Language: English

Instructors: Jonathan Reitz, MCC and Karl Van Hoey, MCC

705 Presence covers the following ICF Core Competencies:

- #2 Embodies a Coaching Mindset
- #3 Establishes and Maintains Agreements
- #4 Cultivates Trust and Safety
- #5 Maintains Presence
- #6 Listens Actively
- #8 Facilitates Client Growth

Course Objectives:

The objectives for this course are:

- Understand the makeup of a masterful coaching presence.
- Evaluate your current presence.
- Design an action plan to improve your coaching presence.
- Understand and apply the PCC Markers on coaching presence.
- Explore the relationship between coaching mindset and coaching presence.

Required Student Resources:

To successfully complete 705 Presence you will need:

- A reliable internet connection
- A reliable telephone
- An email address
- Word processing software to submit final assignments in Microsoft Word format

Course Schedule/Outline/Calendar of Events:

705 Presence format: online for 1 - 120 minute session and 2 hours asynchronous learning. Format includes follow up assignment.

705 Presence begins online 2-3 times per year on average.

Course Outline:

Session	Class Focus	Follow Up Assignment
Pre-Work	What Is Presence?	
	Presence Multiplies	
	Developing Your Coaching Presence	
Live Session (One two-hour session)	Exploring and Growing Your Coaching Presence	Journal Assignment (15-45 Minutes)

All assignments must be submitted to the Instructor within 30 days of the final class.

Criteria for Grading:

705 Presence is conducted on a pass/fail basis.

You will pass 705 Presence if:

- You attend the required 1 live course session and participate in class discussions
- You watch the asynchronous on-demand learning
- You submit your writing assignments demonstrating comprehension and application of the material

Attendance Policy:

705 Presence is a Short Course (4 hours) in Integrated Coach Training.

The attendance policy for Short Courses is as follows:

- 100% attendance to the live session and completion of the asynchronous training is required.
- If you miss more than 10 minutes of the live session, you will be required to attend the live session at a future offering in its entirety.
- No recording review to make up a session is available.
- Failure to meet these criteria will result in your Short course being marked incomplete.

Suggested Bibliography:

Reitz, Jonathan. Coaching Hacks. Cleveland, OH CoachNet Global LLC. 2017

Whitmore, John. Coaching for Performance. Hoboken, NJ Pfeiffer & Company. 1992.

Whitworth, Laura; Kimsey-House, Henry; and Sandahl, Phil. Co-Active Coaching. Boston, MA. Nicholas Brealey Publishing, 3rd Edition 2011.

First Taught:

- January 2022

Syllabi on Learning Platform:

- The downloadable syllabi presented online shall contain the date of last update.